



*We Own Our Football Club*

## **Exeter City AFC Supporters Society Ltd**

### **Trust Board Meeting 5th August 2019 Minutes Part A**

**Meeting Held At:** Supporters Trust Suite, St James Park

**Date:** 5th August 2019

**Trustees Present:** Nick Hawker (Chair), Clive Harrison, Pete Martin, Mark Cordell, Jon Beer, Chris Phillips, Elaine Davis, Doug Gillard, Paul Farley, Pete Holding, Neil Le Milliere

**Officers Present:** Steve Chudley, Phil Burden (Secretary), Phil Rugman

**Apologies:** Martin Weiler, Alice Cook, Dr Mike Finn

**Members Present:** Edd Galois (CEO Funeral Zone), Jon Leck, Spike

<b>From Part B</b>	<b>Clifford Hill Training Ground Development Proposals</b> Chris Jay & Mike Phillips gave a presentation and answered questions on proposals for the development of the Clifford Hill Training Ground.
	<b>Minutes Of The Part A Meeting Of The 8th July 2019</b>  <b>Motion</b> That the draft minutes of the Part A meeting of the 8th July 2019 be accepted, proposed by Chris Phillips, seconded by Jon Beer. Motion passed.
	<b>Matters Arising From The Part A Meeting Of The 8th July 2019</b>  Trust Audit Review - scope has been broadened out - Dr Mike Finn to be interviewing people and holding focus group meetings.
	<b>Update From The Chair On Part A Matters</b>  The Trust designated game, courtesy of RGB Building Supplies will be the game against Salford City (14th March 2020). We have most of the year to plan what we want to do - promote fan ownership. 50% of the RGB benefit will go to the Trust which is really generous.

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	<p>Academy Sponsorship - Elaine Davis and the Chair met with Mark Jenkins at the Clifford Hill to discuss how we promote the Trust and our support of the Academy at that venue.</p> <p>A number of initiatives are in hand.</p> <p>The proposed Service Level Agreement between the Museum Trust and the Club is with the Club.</p> <p>The Inter-bet deal was actually a 2 year deal which ends next year. Other organisations have shown an interest.</p> <p>Proposal that 20% Bar Discount for Trust members only be available by uploading cash to your membership card and paying with it - information in meeting pack. It has been agreed that implementation be postponed until there has been an opportunity to discuss membership benefits in general with Justin Quick.</p> <p><b>Action</b></p> <p>Mark Cordell and Doug Gillard to pick up the general issue of Member Benefits and discuss with Justin Quick</p> <p>There is currently a break down of benefits of membership and a £ value attributed to each which is used to assess our VAT position. If the benefits of membership change, we may need to re-evaluate that which could come at a cost as we'd probably need to use a VAT specialist.</p> <p>The Chair said that we shouldn't get in the way of the Club increasing revenue.</p>
	<p><b>Finance &amp; Governance Group</b></p> <p>A report and the minutes for the July meeting have been circulated.</p> <p>The SJP book should break even.</p> <p>The Trust has had the best ever month for corporate income.</p> <p>Request that a graph of Trust monthly income over the year be produced for the AGM if possible.</p>
	<p><b>Ownership &amp; Membership Group</b></p> <p>From 1st August 2019 only "new version" cards will be valid.</p> <p>As of 1st August 2019, Trust membership is at 3483, an increase of 82, mainly due to the Junior Grecian event. Junior Grecian membership is 435.</p> <p>SJP anniversary badges have been ordered.</p> <p>Need volunteers for Trust stall on matchdays.</p>

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	<p><b>Community Group</b></p> <p>Heritage Lottery Fund project work relating to the Grecian Archive - Will Barrett has been appointed to manage the work.</p> <p>Events - &gt; book launch, literary festival</p> <p>Events in the planning -&gt; 125 years at SJP, 30 years since the 1989/90 season</p>
	<p><b>Communications &amp; Engagement Group</b></p> <p>Group meeting on the 15th.</p> <p>Newsletter being published every month.</p> <p>Twitterfeed carry on as usual.</p> <p>Fans forum broadcast.</p> <p>Cosmetic changes to website to improve accessibility on Smartphone.</p> <p>The Future - A Trust membership promotion video. A Trust podcast.</p> <p>Q. Number of hits on the website? A. Hopefully can be provided at the next Trust Board meeting.</p> <p>Engagement with the 350 students in the new block? The Club have it in mind.</p>
	<p><b>Any Other Business</b></p> <p>AGM / Election</p> <p>5 vacancies on the Trust Board</p> <p>Timetable:</p> <p>Notice of AGM &amp; Details of Election <u>31/08/2019</u></p> <p>Deadline for requesting a candidate pack <u>(17:00) 21/09/2019</u></p> <p>Deadline for submitting a nomination form <u>(17:00)12/10/2019</u></p> <p>Deadline for sending out candidate info and ballot papers <u>(17:00)19/10/2019</u></p> <p>Deadline for Members Resolutions and/or Agenda Items <u>19/10/2019</u></p> <p>Deadline for requesting candidate questions for hustings <u>26/10/2019</u></p> <p>AGM Agenda &amp; Meeting Pack Despatched with Proxy Details <u>26/10/2019</u></p> <p>Hustings <u>TBA19</u></p> <p>Deadline for receipt of ballot papers <u>09/11/2019</u></p> <p>Deadline for receiving proxy papers <u>15/11/2019</u></p> <p>AGM <u>16/11/2019</u></p> <p>No membership volunteer yet to help with the election.</p> <p>Suggestion that it would be good for the hustings to be close to the date when people get the pack, then there is less likelihood of people already having voted by the time the hustings take place</p> <p>Trust member Jon Leck gave a brief outline of a Commercial Proposition, in respect of playing kit and other merchandise.</p> <p><b>Action</b></p>

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	Chair to make arrangements for Jon Leck to present his ideas to the Club.
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